

Message Text

LIMITED OFFICIAL USE

PAGE 01 STATE 055621

73

ORIGIN ARA-10

INFO OCT-01 ISO-00 EB-07 CAB-02 CIAE-00 COME-00 DODE-00

DOT-00 INR-07 NSAE-00 FAA-00 L-02 SS-15 NSC-05 SSO-00

NSCE-00 USIE-00 INRE-00 /049 R

DRAFTED BY ARA/BC/B:MWCOTTER:EO

APPROVED BY ARA/BC:JEKARKASHIAN

EB/OA/AN:AJRIMAS (DRAFT)

----- 017345

O 122148Z MAR 75

FM SECSTATE WASHDC

TO AMEMBASSY LA PAZ IMMEDIATE

LIMITED OFFICIAL USE STATE 055621

E.O. 11652: N/A

TAGS: EAIR, BL

SUBJECT: CIVAIR: BILATERAL CONSULTATIONS

REF: STATE 054011

1. SECOND MEETING OF CIVAIR CONSULTATIONS HELD AFTERNOON OF MARCH 11. USDEL MADE FIRST PRESENTATION ON SUBJECT OF ROUTE SCHEDULES. STATEMENT REITERATED THAT U.S. POLICY IS TO PLAN ROUTE EXCHANGES TO BE UTILIZED IN RELATIVELY NEAR FUTURE, AND WHICH RESPOND TO MARKET NEEDS RATHER THAN SIMPLY DIVERTING TRAFFIC ALREADY SERVED ADEQUATELY BY OTHER CARRIERS. USDEL CHAIRMAN COBB EXPRESSED VIEW THAT TRAFFIC ANALYSIS FIGURES COULD HELP DETERMINE WHICH MARKETS CAN BEST SUPPORT AN ADDITIONAL ROUTE. USDEL THEN PRESENTED FIGURES ON TRAFFIC BETWEEN U.S. AND MARKETS BEYOND BOLIVIA (BUENOS AIRES, SANTIAGO, ASUNCION AND BRAZIL) WHICH COULD HELP SUPPORT LAB ROUTE. THOSE FIGURES INDICATE THAT THE GREAT MAJORITY OF TRAFFIC TO AND FROM LATIN AMERICA UTILIZES EAST COAST GATEWAYS TO THE U.S. (NEW YORK AND MIAMI).

LIMITED OFFICIAL USE

LIMITED OFFICIAL USE

PAGE 02 STATE 055621

2. BOLIVIAN DELEGATION MADE SEVERAL OBSERVATIONS WITH

REGARD TO U.S. FIGURES. DELEGATION CHAIRMAN CASANOVAS EMPHASIZED THAT BASIC CONSIDERATION SHOULD BE "EQUALITY OF OPPORTUNITY". HE NOTED THAT BRANIFF HAS UNILATERAL ACCESS TO BOLIVIA AND THAT TRULY EQUAL ACCESS FOR LAB WILL BE MADE

MORE DIFFICULT BY THE FACT THAT NEW BRANIFF OPERATING PERMIT ALLOWS SEVEN FLIGHTS PER WEEK, WHEREAS LAB ONLY HAS CAPACITY TO MAKE ONE OR TWO FLIGHTS A WEEK TO THE U.S. LAB REPRESENTATIVE RIVERO ASKED FOR SOME FURTHER DATA, INCLUDING TRAFFIC FIGURES FOR LIMA-U.S. ROUTES. HE OBSERVED THAT U.S. FIGURES SHOW DECREASE IN BOLIVIA-U.S. TRAFFIC OVER PAST TWO YEARS AND AN INCREASE IN LIMA-U.S. TRAFFIC OVER SAME PERIOD. HE EXPRESSED HIS BELIEF THAT THIS CORRESPONDS TO AN INCREASE IN LAB SERVICE FROM LA PAZ TO LIMA FROM TWO TO SIX FLIGHTS PER WEEK. RIVERO CLAIMED BOLIVIAN CARRIER IS THUS CEDING PART OF ITS TRAFFIC TO OTHER COUNTRIES AND CARRIERS AT LIMA.

3. BOLIVIAN EMBASSY REPRESENTATIVE CAYOJA NOTED THAT U.S. FIGURES DID NOT INCLUDE THE AIR CARGO FACTOR. HE EXPLAINED DIFFICULTIES CAUSED BY BOLIVIA'S LANDLOCKED STATUS AND SAID THAT SITUATION MAKES AIR FREIGHT ATTRACTIVE RELATIVE TO SURFACE FREIGHT. IN ORDER FOR BOLIVIA TO UTILIZE AIR CARGO TO MAXIMUM EXTENT, LAB SHOULD HAVE ROUTES TO PACIFIC AND MIDWEST GATEWAYS IN ADDITION TO THOSE ON THE U.S. EAST COAST. USDEL CHAIRMAN COBB EXPRESSED APPRECIATION OF IMPORTANCE OF AIR CARGO TO BOLIVIA AND REQUESTED GOBDEL TO SUBMIT ANALYSIS OF PRESENT STATE OF U.S.-BOLIVIA MARKET AS WELL AS ADDITIONAL DATA ON TYPES OF CARGO, FREIGHT SERVICE, AND POINT OF ORIGIN IN U.S. CASANOVAS RESPONDED THAT COMPLETE DATA WITH REGARD TO AIR FREIGHT IS NOT YET AVAILABLE BUT WILL BE PROVIDED AFTER HIS RETURN TO LA PAZ. IN GENERAL, HOWEVER, HE NOTED THAT THREE FLIGHTS A WEEK NOW CARRY CARGO BETWEEN CHICAGO-DALLAS-HOUSTON AND SANTA CRUZ, AND THAT BOLIVIAN CIVIL AIR AUTHORITIES CONTINUOUSLY RECEIVE REQUESTS FROM THIRD COUNTRY CARRIERS TO SERVE BOLIVIA FROM U.S. EAST COAST. HE ALSO NOTED LARGE MARKET FOR OIL EQUIPMENT PROVIDED BY SIXTEEN U.S. COMPANIES EXPLORING FOR OIL IN BOLIVIA.

LIMITED OFFICIAL USE

LIMITED OFFICIAL USE

PAGE 03 STATE 055621

4. MEETING ADJOURNED AT 5:30 P.M. NEXT MEETING SCHEDULED FOR MORNING OF MARCH 12, FOLLOWED BY LUNCHEON HOSTED BY USDEL. INGERSOLL

LIMITED OFFICIAL USE

NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: CIVIL AVIATION, NEGOTIATIONS, MEETING REPORTS, AIR ROUTE APPLICATIONS
Control Number: n/a
Copy: SINGLE
Draft Date: 12 MAR 1975
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Authority: ShawDG
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 28 MAY 2004
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1975STATE055621
Document Source: CORE
Document Unique ID: 00
Drafter: MWCOTTER:EO
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Film Number: D750087-0108
From: STATE
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1975/newtext/t19750357/aaaabzen.tel
Line Count: 110
Locator: TEXT ON-LINE, ON MICROFILM
Office: ORIGIN ARA
Original Classification: LIMITED OFFICIAL USE
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 3
Previous Channel Indicators: n/a
Previous Classification: LIMITED OFFICIAL USE
Previous Handling Restrictions: n/a
Reference: 75 STATE 054011
Review Action: RELEASED, APPROVED
Review Authority: ShawDG
Review Comment: n/a
Review Content Flags:
Review Date: 03 SEP 2003
Review Event:
Review Exemptions: n/a
Review History: RELEASED <03 SEP 2003 by CunninFX>; APPROVED <03 SEP 2003 by ShawDG>
Review Markings:

Margaret P. Grafeld
Declassified/Released
US Department of State
EO Systematic Review
05 JUL 2006

Review Media Identifier:
Review Referrals: n/a
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
Secure: OPEN
Status: NATIVE
Subject: CIVAIR: BILATERAL CONSULTATIONS
TAGS: EAIR, BL, US
To: LA PAZ
Type: TE
Markings: Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 05 JUL 2006